

European ESCO Conference

5 October 2022- Frankfurt (Germany)

Messe Frankfurt

(Meeting room to be confirmed at later stage)

- 9.30-9.50 Global ESCO market trends
Cornelia Schenk, IEA **TBC**
- 9.50-10.10 The Global ESCO Network
Soren Lutken, UNEP, **TBC**
- 10.10-10.30 EIB support to the ESCOs/EPCs market
Dinis Rodrigues, Energy Efficiency & Energy Advisory Division, EIB
- 10.30-10.50 ESCOS and EnPCs: Key for delivering on Europe's climate targets.
Alex Geers, eu.esco
- 10.50-11.10 Financial barriers to the growth of the ESCO industry and how to overcome them.
Klemens Leutgöb, e7, REFINE-project, Austria
- 11.10-11.30 Coffee break
- 11.30-11.50 Renovation strategies for complex public and private building portfolios, based on Energy Performance Contracting: Challenges and lessons learnt.
Lieven Vanstraelen, Energinvest, Belgium
- 11.50-12.10 A Sustainable Business Model to scale dEEp Renovations? Evolution of the EPC.
Nicholas Stancioff, LABEEF Latvian Building Energy Efficiency Facility, Latvia
- 12.10-12.30 User Centric Energy Service Models, Challenges and Best Practices.
Rüdiger Lohse, DENEFF EDL_HUB GmbH, Germany
- 12.30-12.50 REPowerEU: Energy management solutions to make it happen
Valérie Plainemaison, EFIEES
- 12.50-13.10 FFG - Digital Solution for Efficiency, Scalability & Speed of Energy Efficiency.
Zoya Vassileva, Mattig-Levercom Management Partners, Bulgaria
- 13.10-14.10 Lunch
- 14.10-14.30 The German mentoring program to foster energy services in the public sector (Methodology, experiences and best practices).
Michael Geißler, Berliner Energieagentur GmbH, Germany.
- 14.30-14.50 EPC in Germany - Past, Present and Future.
Michael Pietzner, E1 Energiemanagement GmbH, Germany.

- 14.50-15.10 Drivers and Barriers in the Spanish EnPC market
Carlos Ballesteros Barrado, ANESE, Spain
- 15.10-15.30 Super ESCO as a developing tool for EPC market development.
Amandine Gal, Econoler, Switzerland
- 15.30-15.50 ESCO-in-a-box: Helping cities and regions reduce energy costs for
businesses and drive towards net zero.
Alex Rathmell, ep group, UK
- 15.50-16.10 Coffee break
- 16.10-16.30 Bringing liquidity to energy efficiency investments: Lessons Learnt from
Supporting the Processing of €150m of Sustainable Energy Asset Deals.
Matthew Halstead, TNO, AF, Netherlands
- 16.30-16.50 Connecting strategy, data and technology in commercial and industrial built
environments.
Evangelos Aleporitis, Honeywell, Greece
- 16.50-17.10 What drives firms' investment in climate action? Evidence from the EIB
Investment Survey.
Fotios Kalantzis, Economics Department, EIB
- 17.10-17.30 The eef's value-chain proposition: project development to implementation.
Rahul Pratap Singh, European Energy Efficiency Fund, Luxembourg.
- 17.30-17.50 Updates on financing for energy efficiency from EEFIG.
Patrick Woerner, EEFIG, Germany
- 17.50-18.00 Closing remarks